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** PUBLIC DISCLOSURE COPY **

Form **990**

Use Only

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047
2018

Open to Public Inspection

Department of the Treasury Internal Revenue Service Do not enter social security numbers on this form as it may be made public.
 Go to www.irs.gov/Form990 for instructions and the latest information.

and ending A For the 2018 calendar year, or tax year beginning Check if applicable: C Name of organization D Employer identification number Address change TAX FOUNDATION Name change 52-1703065 Doing business as Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ 202-464-6200 1325 G STREET, NW l950 termin-ated 5,650,911. City or town, state or province, country, and ZIP or foreign postal code **G** Gross receipts \$ Amended return WASHINGTON, DC 20005 H(a) Is this a group return Applica-F Name and address of principal officer: SCOTT HODGE Yes X No for subordinates? pending SAME AS C ABOVE H(b) Are all subordinates included? Yes No Tax-exempt status: X = 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: WWW.TAXFOUNDATION.ORG **H(c)** Group exemption number ▶ **K** Form of organization: **X** Corporation Association Other > L Year of formation: 1990 M State of legal domicile: DC Part I Summary Briefly describe the organization's mission or most significant activities: THE TAX FOUNDATION IS THE Activities & Governance NATION'S LEADING INDEPENDENT TAX POLICY NONPROFIT. SINCE 1937, OUR Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets. 11 Number of voting members of the governing body (Part VI, line 1a) 10 Number of independent voting members of the governing body (Part VI, line 1b) <u>49</u> 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) Total number of volunteers (estimate if necessary) 6 7a 7 a Total unrelated business revenue from Part VIII, column (C), line 12 24,449. b Net unrelated business taxable income from Form 990-T, line 38 7b **Prior Year** Current Year 5,115,594. 5,427,351. Contributions and grants (Part VIII, line 1h) Revenue 0. 0. Program service revenue (Part VIII, line 2g) 55,129. 63,256. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 -175,786. -164,440.Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 5,006,283 5,314,821. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 0. 35,439. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 0. Benefits paid to or for members (Part IX, column (A), line 4) 2,790,143. 3,154,032. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses 123,906. 60,000. 16a Professional fundraising fees (Part IX, column (A), line 11e) 1,787,262. 1,697,949. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 4,548,092. 5,100,639. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 458,191. 214,182. Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year **End of Year** 4,251,615. 4,362,545 Total assets (Part X, line 16) 1,089,293. 1,122,980. 21 Total liabilities (Part X, line 26) 3,239,565. 3,162,322. Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign SCOTT HODGE, PRESIDENT/SECRETARY Here Type or print name and title PTIN Print/Type preparer's name Preparer's signature DAVID JONES P01361002 Paid Firm's name JONES, MARESCA & MCQUADE, P.A. 52-1853933 Preparer Firm's EIN

COLUMBIA, MD 21044

May the IRS discuss this return with the preparer shown above? (see instructions)

Firm's address 10500 LITTLE PATUXENT PARKWAY, SUITE 770

X Yes No

Phone no. 410 - 884 - 0220

| Pai | t III Statement of Program Service Accomplishments |
|----------------|--|
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| | TO ACHIEVE SIMPLE, SENSIBLE TAX POLICY AT THE FEDERAL AND STATE LEVELS |
| | BY PRODUCING AND DISSEMINATING BASIC INFORMATION AND ECONOMICALLY |
| | PRINCIPLED ANALYSIS OF TAX POLICY ISSUES AND THE SIZE OF THE TAX |
| | BURDEN BORNE BY AMERICANS AT ALL LEVELS OF GOVERNMENT. |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$ 1,382,004 • including grants of \$) (Revenue \$ |
| | FEDERAL TAX POLICY PROGRAMS PROMOTES SOUND TAX POLICY IN WASHINGTON |
| | D.C. THE FOUNDATION PROVIDES OBJECTIVE DATA AND ANALYSIS ON TAX POLICY, |
| | USING SEVERAL TOOLS, INCLUDING DYNAMIC SCORING MODEL, RESEARCH AND |
| | WRITING, CAPITOL HILL BRIEFINGS, AND CONGRESSIONAL TESTIMONY. THE |
| | FOUNDATION ESTABLISHED ITSELF AS THE GO-TO RESOURCE ON FEDERAL TAX |
| | ISSUES FOR POLICYMAKERS. IN 2018, IT'S FEDERAL POLICY WORK WAS CITED |
| | 11,632 TIMES, AND HAD MORE THAN 30 CAPITOL HILL MEETINGS, AND PRODUCED |
| | DOZENS ON REPORTS AND BLOG POSTS ON A VARIETY OF ISSUES. |
| | |
| | |
| | |
| | |
| 4b | (Code:) (Expenses \$1,016,779. including grants of \$) (Revenue \$) |
| | STATE TAX POLICY PROGRAMS PROMOTES STATE TAX REFORM WITH COMPREHENSIVE |
| | ANNUAL REPORTS, RESEARCH, POLICY ANALYSIS, AND IN-DEPTH STATE-SPECIFIC |
| | STUDIES. IN 2018, THE FOUNDATION TESTIFIED OR PRESENTED TO OFFICIALS IN |
| | 28 STATES AND THE DISTRICT OF COLUMBIA. THE FOUNDATION IS OFTEN LOOKED |
| | TO BY LEGISLATORS, TAXPAYERS, AND THE MEDIA TO RECOMMEND TAX REFORM |
| | OPTIONS OR PROVIDE ANALYSIS OF TAX PLANS. THE FOUNDATION'S ANALYSIS, |
| | AND STUDIES SUCH AS THE STATE BUSINESS TAX CLIMATE INDEX, INFORM THE |
| | TAX REFORM DEBATE ACROSS THE COUNTRY AND HAVE BEEN CRUCIAL TO MAJOR TAX |
| | CHANGES IN MANY STATES. IN 2018, THEIR STATE RANKINGS, RESEARCH, AND |
| | EXPERTS WERE CITED IN THE MEDIA 9,213 TIMES. |
| | |
| | (Code:) (Expenses \$ 446,465 • including grants of \$) (Revenue \$) |
| 4C | (Code:) (Expenses \$ 446,465 including grants of \$) (Revenue \$) RESEARCH AND COMMUNICATION-THE FOUNDATION'S MARKETING TEAM MAKES TAX |
| | POLICY ENGAGING AND ACCESSIBLE TO TAXPAYERS, LEGISLATORS, AND THE MEDIA |
| | THROUGH INNOVATIVE, MULTI-CHANNEL CAMPAIGNS. THE FOUNDATION'S TEAM |
| | DELIVERS HIGH-QUALITY CONTENT TO THE RIGHT PEOPLE, AT THE RIGHT TIME, |
| | IN A FORMAT THAT PROMOTES DEEPER UNDERSTANDING USING TOOLS LIKE SOCIAL |
| | MEDIA, DIGITAL ADVERTISING, INTERACTIVE WEB EXPERIENCES, AND EMAIL. IN |
| | 2018, THE FOUNDATION EARNED 20,845 MEDIA CITATIONS IN THE WORLD'S TOP |
| | NEWS OUTLETS, INCLUDING THE WALL STREET JOURNAL, THE WASHINGTON POST, |
| | THE NEW YORK TIMES, NBC, FOX NEWS, AND NPR; IT'S EXPERTS CONDUCTED 114 |
| | RADIO AND TV INTERVIEWS; TAXFOUNDATION.ORG WAS VISITED 18.2 MILLION |
| | TIMES; IT'S SOCIAL MEDIA ACCOUNTS EARNED 10 MILLION IMPRESSIONS; IT'S |
| | DIGITAL ADVERTISING RESULTED IN 5.8 MILLION IMPRESSIONS; AND IT'S |
| <i></i> | Other program services (Describe in Schedule O.) |
| 4 0 | (Expenses \$ 554,560 • including grants of \$ 35,439 •) (Revenue \$) |
| | Total program service expenses 3,399,808. |
| 70 | Form 990 (2018) |

52-1703065 Page **3**

Form 990 (2018) TAX FOUNDATION Part IV Checklist of Required Schedules

| | | | Yes | No |
|--------|--|------------|----------|-----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | v |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | х |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | 3,7 |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | X |
| _ | Schedule D, Part III | 8 | | Δ. |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | x |
| 10 | If "Yes," complete Schedule D, Part IV Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | 9 | | 22 |
| 10 | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | x |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | 3,7 |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | 44.1 | | X |
| _ | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d 11e | х | Α. |
| e f | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 1 ie | 21 | |
| • | the organization's separate of consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | Х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | Х | |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | 37 | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | Х | |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 40 | | v |
| 17 | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | Х | |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | - 17 | | |
| .0 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | .5 | <u> </u> | |
| | complete Schedule G, Part III | 19 | | х |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

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Form 990 (2018) TAX FOUNDATION Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-----|---|-----|-----|------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| • | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| 200 | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | x |
| h | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | 254 | | |
| b | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Cohodula I Doubl | 25b | | х |
| 06 | | 230 | | - 25 |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | 00 | | х |
| 07 | complete Schedule L, Part II | 26 | - | |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | x |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | v |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | ., |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | 77 | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | l |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | | X |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | Х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | Х | |
| Par | t V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1 | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | Х | |
| | | _ | 225 | |

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Form **990** (2018)

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Form 990 (2018) TAX FOUNDATION

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | | T., | Τ | | | | | |
|--------|---|------------------------------|-----|-----|----------|--|--|--|--|--|
| 20 | Enter the number of employees reported an Earm W.2. Transmitted of Wags and Tay Statements | | | Yes | No | | | | | |
| Za | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | 2a 49 | | | | | | | | |
| h | If at least one is reported on line 2a, did the organization file all required federal employment tax return | | 2b | х | | | | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | | LU | | | | | | | |
| 32 | | 7 | За | х | | | | | | |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 6 | | 3b | X | <u> </u> | | | | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other a | | 0.5 | | | | | | | |
| ··u | financial account in a foreign country (such as a bank account, securities account, or other financial | · · | 4a | | X | | | | | |
| b | If "Yes," enter the name of the foreign country: | 2000am, | | | | | | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | ccounts (FBAR). | | | | | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | Х | | | | | |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | | 5b | | Х | | | | | |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | 5с | | | | | | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | | | | | | | |
| | any contributions that were not tax deductible as charitable contributions? | | 6a | | Х | | | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | | | | | | | | | |
| | were not tax deductible? | | 6b | | | | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | | | | | |
| а | $ Did the organization \ receive \ a \ payment \ in \ excess \ of \$75 \ made \ partly \ as \ a \ contribution \ and \ partly \ for \ goods \ and \ services \ $ | vices provided to the payor? | 7a | | X | | | | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | 7b | | | | | | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | as required | | | | | | | | |
| | to file Form 8282? | | 7с | | X | | | | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | X | | | | | |
| е | e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | | | | | | | | | |
| f | 3 , 3 , 1 , 1 , | | | | | | | | | |
| g | | | | | | | | | | |
| _ | h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | | | | | | | | | |
| 8 | 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | | | | | | | |
| • | | | 8 | | | | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. Did the appropriate organization make any tayable distributions under section 40662 | | 9a | | | | | | | |
| a b | Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | 9b | | | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | 30 | | | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | · I | | | | | | | | |
| а | Gross income from members or shareholders | 11a | | | | | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | | | | | |
| | amounts due or received from them.) | 11b | | | | | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | 1041? | 12a | | | | | | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | | | | | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | | | | | |
| | organization is licensed to issue qualified health plans | 13b | | | | | | | | |
| С | Enter the amount of reserves on hand | 13c | | | 77 | | | | | |
| 14a | | | 14a | | X | | | | | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule | | 14b | | | | | | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune | | | | - v | | | | | |
| | excess parachute payment(s) during the year? | | 15 | | X | | | | | |
| 10 | If "Yes," see instructions and file Form 4720, Schedule N. | t in come? | 40 | | X | | | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment | t income? | 16 | | A | | | | | |
| | If "Yes," complete Form 4720, Schedule O. | | | | | | | | | |

Form **990** (2018)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | | $\lfloor X \rfloor$ |
|----------|--|----------------------------|-----------|--------------|---------------------|
| Sec | tion A. Governing Body and Management | | | | |
| | | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a 1 | .1 | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1 _b 1 | . 0 | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationshi | p with any other | | | |
| | officer, director, trustee, or key employee? | | . 2 | | Х |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | e direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? \dots | | . 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 9 | 990 was filed? | . 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's as | sets? | . 5 | | Х |
| 6 | Did the organization have members or stockholders? | | . 6 | | Х |
| 7a | $ \ Did the organization have members, stockholders, or other persons who had the power to elect or a limit of the organization of the power to elect or a limit of the organization of the power to elect or a limit of the organization of the power to elect or a limit of the organization of the power to elect or a limit of the limit$ | ppoint one or | | | |
| | more members of the governing body? | | . 7a | | X |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, s | | | | |
| | persons other than the governing body? | | . 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | l | |
| а | The governing body? | | | X | |
| b | Each committee with authority to act on behalf of the governing body? | | . 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real | | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | . 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal R | evenue Code.) | | | |
| | | | | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | | . 10a | | Х |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such c | | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | | v | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing boo | ly before filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | 40 | Х | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | to conflicted | 12a | X | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | | . 12b | | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y | | 40- | х | |
| 40 | in Schedule O how this was done | | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | | | X | |
| 14 15 | Did the organization have a written document retention and destruction policy? | | . 14 | - 25 | |
| 15 | Did the process for determining compensation of the following persons include a review and approversons, comparability data, and contemporaneous substantiation of the deliberation and decision? | • | | | |
| _ | The organization's CEO, Executive Director, or top management official | | 15a | х | |
| a h | Other officers or key employees of the organization | | 15b | | Х |
| D | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | . 130 | | |
| 162 | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange | ment with a | | | |
| ·Ju | taxable entity during the year? | | 16a | | Х |
| h | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluation | | .00 | | |
| ~ | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization to evaluate in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization of evaluation in joint venture arrangement of evaluation of | | | | |
| | exempt status with respect to such arrangements? | | 16b | | |
| Sec | tion C. Disclosure | | . 102 | | <u> </u> |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶DC , AL , AK , NV , C | A,CO,CT,FL,A | R,KS | , KY | ,II |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, at | | | | |
| | for public inspection. Indicate how you made these available. Check all that apply. | , '(-) | , | | |
| | | in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, co | , | and finan | icial | |
| | statements available to the public during the tax year. | . ,, | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's bo | ooks and records | | | |
| | THE ORGANIZATION - 202-464-6200 | | | | |
| | 1325 G STREET, NW, NO. 950, WASHINGTON, DC 20005 | | | | |
| 832006 | SEE SCHEDULE O FOR FULL LIST OF STATES | | Forn | 1 990 | (2018 |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title | (B) Average hours per week | (do box | not c | Pos heck ss pe | ition | | one h an | (D) Reportable compensation from | (E) Reportable compensation from related | (F) Estimated amount of other |
|---|--|--------------------------------|-----------------------|----------------------|--------------|------------------------------|-------------|--|--|--|
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) SCOTT HODGE PRESIDENT AND BOARD SECRETARY | 40.00 | x | | х | | | | 281,583. | 0. | 8,150. |
| (2) DAVID P. LEWIS | 1.00 | | | | | | | 202/3000 | | 0,200 |
| CHAIRMAN | | Х | | х | | | | 0. | 0. | 0. |
| (3) JAMES W. LINTOTT | 1.00 | | | | | | | | | |
| TREASURER | | Х | | Х | | | | 0. | 0. | 0. |
| (4) DOUGLAS HOLTZ-EAKIN | 1.00 | | | | | | | | | |
| DIRECTOR | 1 00 | Х | | | | | | 0. | 0. | 0. |
| (5) THE HONORABLE PHILIP ENGLISH | 1.00 | ,, | | | | | | | 0 | 0 |
| DIRECTOR | 1.00 | Х | | | | | | 0. | 0. | 0. |
| (6) SARAH MCGILL | 1.00 | X | | | | | | 0. | 0. | 0. |
| (7) STEPHEN KRANZ | 1.00 | ^ | | | | | | 0. | 0. | 0. |
| DIRECTOR | 1.00 | X | | | | | | 0. | 0. | 0. |
| (8) DAVID NICHOLSON | 1.00 | | | | | | | 0. | | |
| DIRECTOR | | х | | | | | | 0. | 0. | 0. |
| (9) TOM ROESSER | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (10) PAMELA OLSON | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (11) DENNIS GROTH | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (12) JOSEPH HENCHMAN | 40.00 | | | | | | | 104 704 | | 45 500 |
| EXECUTIVE VICE PRESIDENT | 40.00 | | | | | Х | | 194,724. | 0. | 15,520. |
| (13) MICHAEL VOGLER, VICE PRESIDENT | 40.00 | | | | | ,, | | 157 775 | 0 | 6 100 |
| OF CORPORATE GIVING | 40 00 | | | | | Х | | 157,775. | 0. | 6,120. |
| (14) NICOLE KAEDING | 40.00 | 1 | | | | x | | 111 010 | 0. | 17 140 |
| OIR. OF FEDERAL PROJECTS (15) KYLE POMERLEAU, DIR. OF | 40.00 | | \vdash | | | ^ | | 111,810. | 0. | 17,140. |
| CENTER FOR QUANTITATIVE ANALYSIS | 10.00 | 1 | | | | X | | 111,921. | 0. | 8,300. |
| (16) DAVE MESSICS, VICE PRESIDENT OF | 40.00 | | | | | | | , | | 2,2230 |
| INDIVIDUAL & FOUNDATION GIVING | | | | | | Х | | 121,716. | 0. | 3,763. |
| | | | | | | | | | | |
| | | | | | | | | | | 200 |

Form **990** (2018)

| Part VII Section A. Officers, Directo | | ploy | ees | | | ighe | st C | | | | | (F) | | | | |
|--|--------------------------|--------------------------------|-----------------------|--------------------|--------------|------------------------------|-------------------------|----------------------------|--------------------|-------|---------|------------|------|--|--|--|
| (A) | (B) | | | ((Posi | • | 1 | | (D) | (E) | | _ | (F) | 1 | | | |
| Name and title | Average hours per | (do not check more than one | | | than | | Reportable compensation | · · | | | | | | | | |
| | week | | | | | or/trus | | from | from related | | ai | other | | | | |
| | (list any | tor | | | | | | the | organization | | | | | | | |
| | hours for | Individual trustee or director | | | | pa | | organization | (W-2/1099-MI | | | rom th | | | | |
| | related | tee or | ustee | | | ensat | | (W-2/1099-MISC) | | | org | anizat | tion | | | |
| | organizations | Itrus | nal trı | | oyee | dwo | | | | | an | d relat | ted | | | |
| | below | ividua | Institutional trustee | cer | Key employee | Highest compensated employee | Former | | | | orga | anizat | ions | | | |
| | line) | Pu | Insi | Officer | Key | Hig | Pō. | | | | | | | | | |
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| | | <u> </u> | | | | | Ļ | 979,529. | | 0. | | 0 0 | 93. | | | |
| 1b Sub-total | | | | | | | | 979,529. | | 0. | ٥ | 0,9 | 0. | | | |
| c Total from continuation sheets to | | | | | | | | 979,529. | | 0. | | Q Q | 93. | | | |
| d Total (add lines 1b and 1c) | | | | | | | | <u> </u> | 000 - f | - | | 0,5 | 93. | | | |
| 2 Total number of individuals (includ | - | iose | IISTE | ea ar | DOV | e) wr | 10 r | eceived more than \$100 | ,000 of reportan | ле | | | 8 | | | |
| compensation from the organization | on 🚩 | | | | | | | | | | | Yes | No | | | |
| 2 Did the examination list any forms | m officer director or tw | ıoto | م ادم | | مامم | | ٥. | highest companyated o | malayaa aa | ſ | | 103 | 140 | | | |
| 3 Did the organization list any forme line 1a? If "Yes," complete Schedu | | | - | • | • | | | | | | 3 | | х | | | |
| | | | | | | | | bar companation from | | | 3 | | 122 | | | |
| 4 For any individual listed on line 1a, and related organizations greater t | | | | | | | | • | • | | 4 | Х | | | | |
| 5 Did any person listed on line 1a red | | | | | | | | | | | - | 25 | | | | |
| rendered to the organization? If "Y | | | | | - | | | ted organization or indivi | idual for Services | , | 5 | | х | | | |
| Section B. Independent Contractors | es, complete scriedar | 501 | UI St | ן ווטג | pers | | | | | | | | | | | |
| Complete this table for your five hi | sheet compensated in | den | ande | nt c | onti | racto | are t | that received more than | \$100,000 of cor | mnans | ation : | from | | | | |
| the organization. Report compens | - | - | | | | | | | | прспо | ation | 110111 | | | | |
| the organization. Report compense | (A) | car | criai | ng v | VILII | OI W | <u> </u> | (B) | ycar. | | 10 | C) | | | | |
| Name and t | ousiness address | | | | | | | Description of s | ervices | С | | nsatio | n | | | |
| V! STUDIOS, 8229 BOO | NE BLVD. SU | JI! | ГE | 42 | 20 | | | COMPUTER PRO | GRAMMING | | | | | | | |
| VIENNA, VA 22182 | , | | | | - | • | - 1 | SUPPORT | | | 15 | 0.1 | 53. | | | |
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| 2 Total number of independent cont | ractors (including but n | ot li | mite | d to | tho | se li | ster | d above) who received m | nore than | | | | | | | |
| \$100,000 of compensation from the | | _ | | _ | | 1 | | , | | | | | | | | |

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| ı a | 1 L V | | Check if Schedule O cont | | เทดทรค | or note to any lin | e in this Part VIII | | | |
|--|-------|-------------|---|-------------|---------|--------------------|---------------------|--|---|--|
| | | | Check if Schedule O cont | airis a res | эропзе | of flote to any in | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sections 512 - 514 |
| nts nts | 1 : | a Fe | ederated campaigns | | 1a | | | | | |
| ara our | ı | b M | lembership dues | | 1b | | | | | |
| s, (Am | (| c Fu | undraising events | | 1c | 737,274. | | | | |
| Gift | | d R | elated organizations | | 1d | | | | | |
| imi | | e G | overnment grants (contribut | ions) | 1e | | | | | |
| tion r S | | | I other contributions, gifts, gran | | | | | | | |
| ibul | | si | milar amounts not included abo | ve | 1f | 4,690,077. | | | | |
| n d Off | 9 | g No | oncash contributions included in lines | 1a-1f: \$ | | 52,884. | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | ı | h To | otal. Add lines 1a-1f | | | > | 5,427,351. | | | |
| | | | | | | Business Code | | | | |
| e | 2 : | a _ | | | | | | | | |
| e Ž | ı | b _ | | | | | | | | |
| Senne | (| c _ | | | | | | | | |
| ran leve | | d _ | | | | | | | | |
| Program Service Revenue | • | e _ | | | | | | | | |
| <u> </u> | 1 | f A | ll other program service reve | enue | | | | | | |
| | | g To | otal. Add lines 2a-2f | | | | | | | |
| | 3 | | vestment income (including | | | | | | | |
| | | | ther similar amounts) | | | | 63,256. | | | 63,256 |
| | 4 | | come from investment of tax | - | - | . F | | | | |
| | 5 | R | oyalties | | | > | | | | |
| | | | | (i) R | eal | (ii) Personal | | | | |
| | | | ross rents | | | | | | | |
| | | | ess: rental expenses | | | | | | | |
| | | | ental income or (loss) | | | | | | | |
| | | | et rental income or (loss) | | | | | | | |
| | 7 : | | ross amount from sales of | (i) Secu | urities | (ii) Other | | | | |
| | _ | | ssets other than inventory | | | <u> </u> | | | | |
| | ' | | ess: cost or other basis | | | | | | | |
| | | | nd sales expenses | | | <u> </u> | | | | |
| | | | ain or (loss) | | | | | | | |
| | | | et gain or (loss) | | | | | | | |
| nue | 8 8 | | ross income from fundraising \$ 737 | | | | | | | |
| Other Revenu | | | | | | | | | | |
| Re | | | ontributions reported on line | | | 131,236. | | | | |
| her | | | art IV, line 18ess: direct expenses | | | | | | | |
| ŏ | | | ess. direct expenseset income or (loss) from fund | | | | -204,854. | | | -204,854 |
| | | | ross income from gaming ac | • | | ····· | 201,031. | | | 204,034 |
| | 9 (| | art IV, line 19 | | | | | | | |
| | | | ess: direct expenses | | | | | | | |
| | | | et income or (loss) from gam | | | $\overline{}$ | | | | |
| | | | ross sales of inventory, less | | | | | | | |
| | | | nd allowances | | а | d l | | | | |
| | | | ess: cost of goods sold | | | | | | | |
| | | | et income or (loss) from sale | | | $\overline{}$ | | | | |
| | | - 14 | Miscellaneous Revenu | | | Business Code | | | | |
| | 11 : | a H | ONORARIA & REIMBURSEM | | | 900099 | 29,068. | | | 29,068 |
| | | b | | | | | | | | |
| | | - — C | | | | | | | | |
| | | _ | Il other revenue | | | | | | | |
| | | | otal. Add lines 11a-11d | | | | 29,068. | | | |
| | 12 | | otal revenue. See instructions | | | | 5,314,821. | 0. | 0. | -112,530 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| | ion 501(c)(3) and 501(c)(4) organizations must com Check if Schedule O contains a respon | | | | |
|-----|--|----------------|--------------------------|---------------------------------|---------------------------|
| Do | not include amounts reported on lines 6b, | (A) (| (B) | (C) | (D) Fundraising |
| 7b, | 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | 35,439. | 35,439. | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 222 452 | 222 425 | 40 760 | 46.00 |
| | trustees, and key employees | 293,150. | 202,495. | 43,768. | 46,887 |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | 0 101 510 | 1 500 105 | 260 242 | |
| 7 | Other salaries and wages | 2,434,549. | 1,683,126. | 362,043. | 389,380 |
| 8 | Pension plan accruals and contributions (include | 60 100 | 40 24 4 | 10 000 | 0 607 |
| | section 401(k) and 403(b) employer contributions) | 60,170. | 40,314. | 10,229. | 9,627 27,890 |
| 9 | Other employee benefits | 174,312. | 116,788. | 29,634. | |
| 10 | Payroll taxes | 191,851. | 128,540. | 32,615. | 30,696 |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | 4.65 | 4.6.5 | | |
| b | • | 465. | 465. | 15 525 | |
| С | <u> </u> | 15,537. | | 15,537. | |
| d | , | 102 006 | | | 102 006 |
| е | , , , , , , , , , , , , , , , , , , , | 123,906. | | | 123,906 |
| f | Investment management fees | | | | |
| g | ` - | 220 157 | 220 157 | | |
| | column (A) amount, list line 11g expenses on Sch O.) | 328,157. | 328,157. | 0.0 | 4 702 |
| 12 | Advertising and promotion | 32,149. | 27,258. | 98. | 4,793 |
| 13 | Office expenses | 388,680. | 77,876. | 38,192. | 272,612 |
| 14 | Information technology | 30,574. | 22,765. | 3,319. | 4,490 |
| 15 | Royalties | 361,964. | 242,516. | 61 524 | 57,914 |
| 16 | Occupancy | 202,519. | - | 61,534. | 37,914 |
| 17 | Travel | 202,319. | 168,928. | 1,414. | 34,111 |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | 82,231. | 76,582. | 5 6 4 0 | |
| 19 | Conferences, conventions, and meetings | 04,431. | 10,304. | 5,649. | |
| 20 | Interest Payments to officials | | | | |
| 21 | Payments to affiliates | 122,423. | 82,023. | 20,812. | 19,588 |
| 22 | Depreciation, depletion, and amortization | 25,771. | 17,267. | 4,381. | 4,123 |
| 23 | Insurance Other expenses. Itemize expenses not covered | 25,771. | 17,207 | 4,301. | 4,145 |
| 24 | above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) | | | | |
| | amount, list line 24e expenses on Schedule 0.) | | | | |
| а | | 123,619. | 106,404. | | 17,215 |
| b | STAFF DEVELOPMENT | 35,236. | 24,442. | 4,931. | 5,863 |
| С | MISCELLANEOUS | 23,161. | 18,423. | 4,674. | 64 |
| d | BAD DEBT | 14,776. | | 14,776. | |
| е | All other expenses | | | 4=- | |
| 25 | Total functional expenses . Add lines 1 through 24e | 5,100,639. | 3,399,808. | 653,606. | 1,047,225 |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | Form 990 (2018 |

Form **990** (2018)

52-1703065 Page **11** Form 990 (2018)
Part X Balance Sheet TAX FOUNDATION

| Pa | rt X | Balance Sheet | | | | | |
|---------------|------|--|---------|----------------------------|---------------------------------|----------|---------------------------|
| | | Check if Schedule O contains a response or not | e to ar | y line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 9,477. | 1 | 323,277. |
| | 2 | Savings and temporary cash investments | | | 605,854. | 2 | 298,302. |
| | 3 | Pledges and grants receivable, net | | 141,358. | 3 | 304,871. | |
| | 4 | Accounts receivable, net | | | | 4 | |
| | 5 | Loans and other receivables from current and for | | | | | |
| | | trustees, key employees, and highest compensation | ated er | nployees. Complete | | | |
| | | Part II of Schedule L | | | | 5 | |
| | 6 | Loans and other receivables from other disquali | | | | | |
| | | section 4958(f)(1)), persons described in section | 4958(| c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of sect | ion 50 | 1(c)(9) voluntary | | | |
| ध | | employees' beneficiary organizations (see instr). | Comp | lete Part II of Sch L | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | | 7 | |
| ğ | 8 | Inventories for sale or use | | | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | | 91,289. | 9 | 79,449. |
| | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D Less: accumulated depreciation | 10a | 1,151,056. | | | |
| | b | Less: accumulated depreciation | 10b | 535,336. | 674,127. | 10c | 615,720. |
| | 11 | Investments - publicly traded securities | | | 2,767,422. | 11 | 2,553,988. |
| | 12 | Investments - other securities. See Part IV, line | | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line | | | | 13 | |
| | 14 | Intangible assets | | | 14 | | |
| | 15 | Other assets. See Part IV, line 11 | | | 73,018. | 15 | 76,008. |
| | 16 | Total assets. Add lines 1 through 15 (must equ | | | 4,362,545. | 16 | 4,251,615. |
| | 17 | Accounts payable and accrued expenses | | | 177,945. | 17 | 156,369. |
| | 18 | Grants payable | | 18 | | | |
| | 19 | Deferred revenue | | | | 19 | |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete | | | | 21 | |
| Se Se | 22 | Loans and other payables to current and former | office | rs, directors, trustees, | | | |
| Ě | | key employees, highest compensated employee | s, and | disqualified persons. | | | |
| Liabilities | | Complete Part II of Schedule L | | | | 22 | |
| _ | 23 | Secured mortgages and notes payable to unrela | | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelate | d third | parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, pa | yables | to related third | | | |
| | | parties, and other liabilities not included on lines | 17-24 |). Complete Part X of | | | |
| | | Schedule D | | | 945,035. | 25 | 932,924. |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 1,122,980. | 26 | 1,089,293. |
| | | Organizations that follow SFAS 117 (ASC 958 |), ched | ck here ▶ X and | | | |
| es | | complete lines 27 through 29, and lines 33 an | d 34. | | | | |
| Fund Balances | 27 | Unrestricted net assets | | | 2,930,147. | 27 | 2,963,313. |
| Bal | 28 | Temporarily restricted net assets | | | | 28 | 100 |
| Б | 29 | | | | 309,418. | 29 | 199,009. |
| F | | Organizations that do not follow SFAS 117 (A | | | | | |
| ģ | | and complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or ed | | | | 31 | |
| Net Assets or | 32 | Retained earnings, endowment, accumulated in | | | | 32 | |
| Z | 33 | Total net assets or fund balances | | | 3,239,565. | 33 | 3,162,322. |
| | 34 | Total liabilities and net assets/fund balances | | | 4,362,545. | 34 | 4,251,615. |

Form **990** (2018)

| Pa | rt XI Reconciliation of Net Assets | | | | | | | | |
|----|--|------------|------|-----|-------------------|--|--|--|--|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | | | | |
| | | | | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 5,31 | | | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 5,10 | | $\frac{39.}{82.}$ | | | | |
| 3 | | | | | | | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | | | | | | | | |
| 5 | | | | | | | | | |
| 6 | Donated services and use of facilities | 6 | | | | | | | |
| 7 | Investment expenses | 7 | | | | | | | |
| 8 | Prior period adjustments | 8 | | | | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. | | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | | | | | |
| | column (B)) | 10 | 3,16 | 2,3 | 22. | | | | |
| Pa | rt XII Financial Statements and Reporting | • | | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | X | | | | |
| | | | | Yes | No | | | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. | | | | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | | | | | |
| | separate basis, consolidated basis, or both: | | | | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | | | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat | | | | | | | | |
| | consolidated basis, or both: | | | | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | Х | | | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | | | | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | | | | | | | | |
| | Act and OMB Circular A-133? | • | 3a | | Х | | | | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | ired audit | | | | | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | . 3b | | | | | | |
| | , | | Form | 990 | (2018) | | | | |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization TAX FOUNDATION 52-1703065 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| 2 Tax revenues levied for the organ- | 97.22029519. | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| membership fees received. (Do not include any "unusual grants.") Tax revenues levied for the organ- 3839683. 3577743. 4274002. 5115594. 52224. | 97.22029519. | | | | | | | |
| include any "unusual grants.") 3839683. 3577743. 4274002. 5115594. 52224. 2 Tax revenues levied for the organ- | 97.22029519. | | | | | | | |
| 2 Tax revenues levied for the organ- | 97.22029519. | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| ization's benefit and either paid to | | | | | | | | |
| or expended on its behalf | | | | | | | | |
| 3 The value of services or facilities | | | | | | | | |
| furnished by a governmental unit to | l l | | | | | | | |
| the organization without charge | | | | | | | | |
| 4 Total. Add lines 1 through 3 3839683. 3577743. 4274002. 5115594. 522245 | 97.22029519. | | | | | | | |
| 5 The portion of total contributions | | | | | | | | |
| by each person (other than a | | | | | | | | |
| governmental unit or publicly | | | | | | | | |
| supported organization) included | | | | | | | | |
| on line 1 that exceeds 2% of the | | | | | | | | |
| amount shown on line 11, | | | | | | | | |
| column (f) | 4499672. | | | | | | | |
| 6 Public support. Subtract line 5 from line 4. | 17529847. | | | | | | | |
| Section B. Total Support | | | | | | | | |
| Calendar year (or fiscal year beginning in) ► (a) 2014 (b) 2015 (c) 2016 (d) 2017 (e) 2018 | (f) Total | | | | | | | |
| 7 Amounts from line 4 3839683. 3577743. 4274002. 5115594. 522245 | 97.22029519. | | | | | | | |
| 8 Gross income from interest, | | | | | | | | |
| dividends, payments received on | | | | | | | | |
| securities loans, rents, royalties, | | | | | | | | |
| and income from similar sources 32,342. 138,044. 97,294. 56,570. 63,25 | 387,506. | | | | | | | |
| 9 Net income from unrelated business | | | | | | | | |
| activities, whether or not the | | | | | | | | |
| business is regularly carried on | | | | | | | | |
| 10 Other income. Do not include gain | | | | | | | | |
| or loss from the sale of capital | | | | | | | | |
| | 58. 127,387. | | | | | | | |
| 11 Total support. Add lines 7 through 10 | 22544412. | | | | | | | |
| 12 Gross receipts from related activities, etc. (see instructions) | | | | | | | | |
| 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) | | | | | | | | |
| organization, check this box and stop here | | | | | | | | |
| Section C. Computation of Public Support Percentage | | | | | | | | |
| 14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) | 77.76 % | | | | | | | |
| 15 Public support percentage from 2017 Schedule A, Part II, line 14 | 76.29 % | | | | | | | |
| 16a 33 1/3% support test - 2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and | | | | | | | | |
| stop here. The organization qualifies as a publicly supported organization | | | | | | | | |
| b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box | | | | | | | | |
| and stop here. The organization qualifies as a publicly supported organization | | | | | | | | |
| 17a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is | 17a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, | | | | | | | |
| and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the | _ | | | | | | | |
| meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization | ▶□ | | | | | | | |
| b 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line | 15 is 10% or | | | | | | | |
| more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI ho | w the | | | | | | | |
| organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization | ▶□ | | | | | | | |
| 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instru | ictions | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2018

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| <u>Section</u> | A. Public Support | | | | | | |
|---------------------------|---|--------------------------|--------------------|----------------------|-------------------|-------------------|-----------|
| Calendar y | rear (or fiscal year beginning in) 🖊 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 Gifts | , grants, contributions, and | | | | | | |
| mem | bership fees received. (Do not | | | | | | |
| inclu | de any "unusual grants.") | | | | | | |
| mero formo any a | s receipts from admissions, chandise sold or services per- ed, or facilities furnished in activity that is related to the nization's tax-exempt purpose | | | | | | |
| 3 Gros | s receipts from activities that | | | | | | |
| are n | not an unrelated trade or bus- s under section 513 | | | | | | |
| | revenues levied for the organ- | | | | | | |
| | on's benefit and either paid to | | | | | | |
| | | | | | | | |
| | value of services or facilities | | | | | | |
| | shed by a governmental unit to | | | | | | |
| | organization without charge | | | | | | |
| | *** | | | | | | |
| | I. Add lines 1 through 5 unts included on lines 1, 2, and | | | | | 1 | |
| | eived from disqualified persons | | | | | | |
| b Amour from o | nts included on lines 2 and 3 received ther than disqualified persons that d the greater of \$5,000 or 1% of the | | | | | | |
| | nt on line 13 for the year | | | | | + | |
| | lines 7a and 7b | | | | | | |
| | ic support. (Subtract line 7c from line 6.) B. Total Support | | | | | | |
| | ••• | | | () 00/0 | 1 (0 00 4 7 | 1 () 22/2 | (n = |
| _ | rear (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 10a Gros divid secu | unts from line 6 s income from interest, ends, payments received on rities loans, rents, royalties, income from similar sources | | | | | | |
| | ated business taxable income | | | | | | |
| | section 511 taxes) from businesses | | | | | | |
| • | red after June 30, 1975 | | | | | | |
| 11 Net in active whet | lines 10a and 10b | | | | | | |
| or los | r income. Do not include gain ss from the sale of capital ts (Explain in Part VI.) | | | | | | |
| | support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| | five years. If the Form 990 is for | - | | | - | | zation, |
| chec | k this box and stop here | | <u> </u> | | | | . |
| | C. Computation of Publi | | | | | | |
| | ic support percentage for 2018 (li | | | column (f)) | | 15 | % |
| | ic support percentage from 2017 | | | | | 16 | % |
| Section | D. Computation of Inves | tment Incom | e Percentage | | | | |
| | stment income percentage for 20 | | | | | 17 | % |
| | stment income percentage from 2 | | | | | 18 | % |
| 19a 33 1 | /3% support tests - 2018. If the | organization did r | not check the box | on line 14, and lin | e 15 is more than | 33 1/3%, and line | 17 is not |
| more | than 33 1/3%, check this box ar | nd stop here. The | organization quali | fies as a publicly s | supported organiz | ation | ▶□ |
| | /3% support tests - 2017. If the l8 is not more than 33 1/3%, che | · · | | | · | • | |
| | ate foundation. If the organization | | | | | | |

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|-----|-----|----|
| | | |
| 1 | | |
| | | |
| 2 | | |
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| .55 | | |

| Pa | rt IV Supporting Organizations _(continued) | | | |
|-----|--|----------|-----|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| С | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions) | | | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst | ructions | í – | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | , | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | - | | |
| _ | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | | 6. | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

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| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supportin | g Orga | anizations | |
|------|---|----------------|--------------------------------|--------------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | g trust o | n Nov. 20, 1970 (explain in | Part VI.) See instructions. A |
| | other Type III non-functionally integrated supporting organizations must co | mplete \$ | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | (A) Prior Year | (B) Current Year (optional) | |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | y integra | ated Type III supporting org | ganization (see |
| | instructions). | | | |

Schedule A (Form 990 or 990-EZ) 2018

| ı aı | Type iii Non-Functionally integrated 509 | (a)(3) Supporting Orga | anizations (continued) | |
|-------|--|-------------------------------|--|---|
| Secti | on D - Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exe | mpt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exemp | ot purposes of supported | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | es of supported organization | IS | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which the | ne organization is responsive | Э | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Secti | on E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2018 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | | |
| а | From 2013 | | | |
| b | From 2014 | | | |
| С | From 2015 | | | |
| d | From 2016 | | | |
| е | From 2017 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2018 distributable amount | | | |
| i | Carryover from 2013 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2018 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| | Applied to 2018 distributable amount | | | |
| | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2018, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j | | | |
| _ | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| | Excess from 2016 | | | |
| | Excess from 2017 | | | |
| _ | Excess from 2018 | | | |

Schedule A (Form 990 or 990-EZ) 2018

| | Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) | | | | | | | | | | | | |
|------|--|------|------|------|-----|------|-----|-------|--------|-----|-------|---------|--|
| SCHE | DU | LE A | Α, | PART | II, | LINE | 10, | EXPLA | NATION | FOR | OTHER | INCOME: | |
| OTHE | R | INCC | ME | 1 | | | | | | | | | |
| 2014 | A | MOUN | ΙT : | \$ | 12, | 864. | | | | | | | |
| 2015 | A | MOUN | 1T : | \$ | 10, | 082. | | | | | | | |
| 2016 | A | MOUN | 1T: | \$ | 56, | 245. | | | | | | | |
| 2017 | A | MOUN | IT: | \$ | 4,1 | 12. | | | | | | | |
| | | | | | | | | | | | | | |
| REIM | BU | RSEM | 1EN | ITS | | | | | | | | | |
| 2017 | A | MOUN | IT: | \$ | 15, | 016. | | | | | | | |
| 2018 | A | MOUN | 1T : | \$ | 29, | 068. | | | | | | | |
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Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V,

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Name of the organization Employer identification number

TAX FOUNDATION 52-1703065

| Organization type (check one): | | | | | |
|--|--|--|--|--|--|
| Filers of: | Section: | | | | |
| Form 990 or 990-EZ | X 501(c)(3) (enter number) organization | | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | | | | |
| | 527 political organization | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | |
| | 501(c)(3) taxable private foundation | | | | |
| | is covered by the General Rule or a Special Rule . c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. | | | | |
| General Rule | | | | | |
| - | on filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or y one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. | | | | |
| Special Rules | | | | | |
| sections 509(a)(1 any one contribu | on described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from tor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; Z, line 1. Complete Parts I and II. | | | | |
| year, total contrib | on described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the outions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the elty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), | | | | |
| year, contributior is checked, enter purpose. Don't co | on described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the as exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box here the total contributions that were received during the year for an exclusively religious, charitable, etc., complete any of the parts unless the General Rule applies to this organization because it received nonexclusively ble, etc., contributions totaling \$5,000 or more during the year | | | | |
| but it must answer "No" o | that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), n Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF). | | | | |

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization Employer identification number TAX FOUNDATION 52-1703065

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional and the copies of | tional space is needed. |
|------------|---|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 1 | | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) (d) |
| No2 | Name, address, and ZIP + 4 | Total contributions Type of contribution Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 3 | | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) (d) |
| No. 4 | Name, address, and ZIP + 4 | Total contributions Type of contribution Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 5 | Tana, aca ou, and an 1 1 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) (d) Total contributions Type of contribution |
| 6 <u>6</u> | ivallie, audress, allu ZIP + 4 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization Employer identification number 52-1703065

| Part I | Contributors (see instructions). Use duplicate copies of Part I in | f additional space is needed. | |
|------------|--|-------------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 7 | | s200,000• | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 8 | | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 140. | Name, address, and Zir + + | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization Employer identification number

TAX FOUNDATION 52-1703065

| Part II | Noncash Property (see instructions). Use duplicate copies of Part II | I if additional space is needed. | |
|------------------------------|---|---|----------------------|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | | |

Name of organization **Employer identification number** 52-1703065 TAX FOUNDATION Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. `fŕom Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

TAX FOUNDATION

Employer identification number 52-1703065

| Pai | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Funds or | Accounts. Complete if the | | | |
|-----|--|--|---|--|--|--|
| | organization answered "Yes" on Form 990, Part IV, lir | ne 6. | | | | |
| | | (a) Donor advised funds | (b) Funds and other accounts | | | |
| 1 | Total number at end of year | | | | | |
| 2 | Aggregate value of contributions to (during year) | | | | | |
| 3 | Aggregate value of grants from (during year) | | | | | |
| 4 | Aggregate value at end of year | | | | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advised | funds | | | |
| | are the organization's property, subject to the organization's | exclusive legal control? | Yes L No | | | |
| 6 | Did the organization inform all grantees, donors, and donor a | advisors in writing that grant funds can be use | ed only | | | |
| | for charitable purposes and not for the benefit of the donor | or donor advisor, or for any other purpose con | ıferring | | | |
| _ | | | | | | |
| Pai | • | | IV, line 7. | | | |
| 1 | Purpose(s) of conservation easements held by the organizat | | | | | |
| | Preservation of land for public use (e.g., recreation or | | | | | |
| | Protection of natural habitat | Preservation of a certified | I historic structure | | | |
| _ | Preservation of open space | | | | | |
| 2 | Complete lines 2a through 2d if the organization held a quali | ified conservation contribution in the form of a | | | | |
| | day of the tax year. | | Held at the End of the Tax Year | | | |
| | Total number of conservation easements | | | | | |
| | Total acreage restricted by conservation easements | | | | | |
| | Number of conservation easements on a certified historic st | | 2c | | | |
| a | Number of conservation easements included in (c) acquired | | | | | |
| 2 | listed in the National Register | | | | | |
| 3 | | eleased, extinguished, or terminated by the org | ganization during the tax | | | |
| 4 | year ▶ Number of states where property subject to conservation ea | accoment is legated | | | | |
| 5 | Does the organization have a written policy regarding the pe | | | | | |
| 3 | violations, and enforcement of the conservation easements | | Yes No | | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting | | | | | |
| Ū | | , mandaning or violations, and officing contour | ation describing dailing the year | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conservation | easements during the year | | | |
| | ▶ \$ | | , , | | | |
| 8 | Does each conservation easement reported on line 2(d) abo | ve satisfy the requirements of section 170(h)(4 | 1)(B)(i) | | | |
| | and section 170(h)(4)(B)(ii)? | | | | | |
| 9 | In Part XIII, describe how the organization reports conservat | | | | | |
| | include, if applicable, the text of the footnote to the organiza | ation's financial statements that describes the | organization's accounting for | | | |
| | conservation easements. | | | | | |
| Pai | t III Organizations Maintaining Collections of | of Art, Historical Treasures, or Othe | er Similar Assets. | | | |
| | Complete if the organization answered "Yes" on Forn | n 990, Part IV, line 8. | | | | |
| 1a | If the organization elected, as permitted under SFAS 116 (A | SC 958), not to report in its revenue statemen | t and balance sheet works of art, | | | |
| | historical treasures, or other similar assets held for public ex | hibition, education, or research in furtherance | of public service, provide, in Part XIII, | | | |
| | the text of the footnote to its financial statements that describes these items. | | | | | |
| b | If the organization elected, as permitted under SFAS 116 (A | SC 958), to report in its revenue statement and | d balance sheet works of art, historical | | | |
| | treasures, or other similar assets held for public exhibition, e | education, or research in furtherance of public | service, provide the following amounts | | | |
| | relating to these items: | | | | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | • | | | |
| | (ii) Assets included in Form 990, Part X | | | | | |
| 2 | If the organization received or held works of art, historical tre | - | in, provide | | | |
| | the following amounts required to be reported under SFAS 1 | | | | | |
| | Revenue included on Form 990, Part VIII, line 1 | | | | | |
| | Assets included in Form 990, Part X | | | | | |
| LHA | For Paperwork Reduction Act Notice, see the Instruction | IS TOT FORM 990. | Schedule D (Form 990) 2018 | | | |

| | t III Organizations Maintaining C | collections of A | rt, Hist | torical Tr | easures, o | r Othe | r Simila | ar Asse | ts(contin | ued) | <u> </u> |
|-----|---|------------------------|--------------|----------------|-----------------|------------|---------------------|------------|------------|---------|----------------|
| 3 | Using the organization's acquisition, accessi | on, and other record | ls, checl | any of the | following that | t are a si | gnificant | use of its | collection | items | 3 |
| | (check all that apply): | | | | | | | | | | |
| а | Public exhibition | d | | Loan or exc | hange progra | ms | | | | | |
| b | Scholarly research | е | | Other | | | | | | | |
| С | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explai | n how th | ney further t | he organizatio | n's exer | npt purpo | ose in Par | t XIII. | | |
| 5 | During the year, did the organization solicit of | | | | | | | | | | |
| | to be sold to raise funds rather than to be ma | | | | | | | | Yes | | No |
| Pai | t IV Escrow and Custodial Arran | | | | | | | | line 9, or | | |
| | reported an amount on Form 990, Pa | rt X, line 21. | | - | | | | | | | |
| 1a | Is the organization an agent, trustee, custod | ian or other intermed | diary for | contribution | ns or other as: | sets not | included | | | | |
| | on Form 990, Part X? | | | | | | | | Yes | | No |
| b | If "Yes," explain the arrangement in Part XIII | | | | | | | | | | |
| | | | | | | | | | Amount | | |
| С | Beginning balance | | | | | | 1c | | | | |
| | Additions during the year | | | | | | | | | | |
| е | Distributions during the year | | | | | | | | | | |
| f | Ending balance | | | | | | | | | | |
| 2a | Did the organization include an amount on F | | | | | | | | Yes | | No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | • | | | | |
| Pai | | | | | | | 0. | | | | |
| | · | (a) Current year | (b) P | rior year | (c) Two years | s back | (d) Three y | ears back | (e) Four | years t | cack |
| 1a | Beginning of year balance | | | • | | | | | | | |
| b | Contributions | | | | | | | | | | |
| С | Net investment earnings, gains, and losses | | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | | |
| | and programs | | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | | |
| g | End of year balance | | | | | | | | | | |
| 2 | Provide the estimated percentage of the cur | rent vear end baland | e (line 1 | a. column (a | a)) held as: | I | | | | | |
| а | Board designated or quasi-endowment | , | % | 9, | -,, | | | | | | |
| b | Permanent endowment ▶ | % | | | | | | | | | |
| | Temporarily restricted endowment | | | | | | | | | | |
| _ | The percentages on lines 2a, 2b, and 2c sho | | | | | | | | | | |
| За | Are there endowment funds not in the posse | | ation tha | at are held a | and administer | red for th | ne organiz | zation | | | |
| | by: | 3 | | | | | J | | [- | Yes | No |
| | (i) unrelated organizations | | | | | | | | | | |
| | (ii) related organizations | | | | | | | | | | |
| b | If "Yes" on line 3a(ii), are the related organiza | ations listed as requi | red on S | chedule R? |) | | | | 3b | | |
| 4 | Describe in Part XIII the intended uses of the | | | | | | | | | | |
| Pai | t VI Land, Buildings, and Equipm | | | | | | | | | | |
| | Complete if the organization answere | |). Part I\ | /. line 11a. S | See Form 990 | . Part X. | line 10. | | | | |
| | Description of property | (a) Cost or o | | | t or other | | cumulate | ed | (d) Book | value | <u> </u> |
| | 2000p.non or property | basis (investr | | | (other) | | reciation | | (4, 200 | | |
| | Land | , | , | | . , | , | | | | | |
| b | Buildings | | | | | | | | | | |
| | Leasehold improvements | | | 64 | 5,581. | 2 | 216,9 | 87. | 428 | 3,59 | 4 . |
| d | Equipment | | | | 5,475. | | 318,3 | | | 7,12 | |
| | Other | | | | , = : • • | | - , - | | | , | |
| | Add lines 1a through 1e (Column (d) must e | | X colun | nn (R) line i | 100) | | | | 615 | 7.72 | 20. |

Schedule D (Form 990) 2018

| Part VII Investments - Other Securities. |
|--|
|--|

| Part VIII Investments - Other Securities. Complete if the organization answered "Yes" | on Form 990, Part IV | line 11b. See Form 990, Part X | X, line 12. |
|--|----------------------|--------------------------------|--------------------------------------|
| (a) Description of security or category (including name of security) | (b) Book value | | on: Cost or end-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | - | |
| Complete if the organization answered "Yes" | on Form 990, Part IV | line 11c. See Form 990, Part X | , line 13. |
| (a) Description of investment | (b) Book value | | on: Cost or end-of-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | • | |
| Complete if the organization answered "Yes" | on Form 990, Part IV | line 11d. See Form 990, Part X | (, line 15. |
| (a) | Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | e 15.) | | |
| Part X Other Liabilities. | , | | |
| Complete if the organization answered "Yes" | on Form 990, Part IV | line 11e or 11f. See Form 990, | Part X, line 25. |
| 1. (a) Description of liability | , I | (b) Book value | |
| (1) Federal income taxes | | | |
| (2) DEFERRED RENT & LEASE INC | ENTIVE | 919,229. | |
| (3) CAPITAL LEASE LIABILITY | | 13,695. | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (0) | | | |

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2018

932,924.

| Pa | rt XI | Reconciliation of Revenue per Audited Financial State | | Revenue per R | eturn | l . |
|--------|----------|---|-------------------|------------------------|--------------|-----------------------|
| | | Complete if the organization answered "Yes" on Form 990, Part IV, line | 12a. | | | |
| 1 | Total r | revenue, gains, and other support per audited financial statements | | | 1 | 5,023,396. |
| 2 | Amou | nts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net ur | nrealized gains (losses) on investments | 2a | -291,425. | | |
| b | Donat | ed services and use of facilities | 2b | | | |
| С | | veries of prior year grants | | | | |
| d | | (Describe in Part XIII.) | | | | |
| е | | nes 2a through 2d | | | 2e | -291,425. |
| 3 | Subtra | act line 2e from line 1 | | | 3 | 5,314,821. |
| 4 | | nts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Invest | ment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | | (Describe in Part XIII.) | | | | |
| С | | nes 4a and 4b | | | 4c | 0. |
| 5 | Total r | revenue. Add lines 3 and 4c. (<i>This must equal Form</i> 990, <i>Part I, line</i> 12.) | | | 5 | 5,314,821. |
| Pa | | Reconciliation of Expenses per Audited Financial Sta | | | Retu | |
| | | Complete if the organization answered "Yes" on Form 990, Part IV, line | | | | |
| 1 | Total e | expenses and losses per audited financial statements | | | 1 | 5,100,639. |
| 2 | | nts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| a | | ed services and use of facilities | 2a | | | |
| b | | rear adjustments | | | | |
| c | | losses | | | | |
| d | | (Describe in Part XIII.) | ······ | | | |
| e | | nes 2a through 2d | | | 2e | 0. |
| 3 | | act line 2e from line 1 | | | 3 | 5,100,639. |
| 4 | | nts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| a | | ment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | | (Describe in Part XIII.) | | | | |
| | | 4 14 | • | | 4c | 0. |
| | | nes 4a and 4b expenses. Add lines 3 and 4c. (<i>This must equal Form</i> 990, <i>Part I, line 18.</i> | | | 5 | 5,100,639. |
| | | Supplemental Information. | / | | <u> </u> | 3,200,0000 |
| | | descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; | Part IV lines 1h | and 2h: Part V, line / | 1. Dart | Y line 2: Part YI |
| | | 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any | | | +, i ait | A, IIIIe Z, I ait Ai, |
| 111165 | Zu anu | 4b, and Part All, lines 2d and 4b. Also complete this part to provide any | additional infort | Hation. | | |
| | | | | | | |
| DΔ1 | RT X | , LINE 2: | | | | |
| 1 7 1. | 11 21 | , 1111 2. | | | | |
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| 111 | <u> </u> | ONDATION DEDIEVES THAT IT HAS AFFROE | KIAIE 50 | FFORT FOR | TILI | IAA |
| DΩ | сттт | ONS TAKEN, AND AS SUCH, DOES NOT HAV | TE ANV IIN | СЕВПАТИ ПА | y D | ЭИОТФТОМЯ |
| 10 | <u> </u> | OND TAKEN, AND AD DUCIT, DOED NOT HAV | E ANI ON | CERTAIN IA | 22 1 (| DETTIONS |
| пυ | ארד א | RE MATERIAL TO THE FINANCIAL STATEME | יאיים איז יי | מוווסש שעם | 17771 | Z AN EEEECT |
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| ∩NT | ттс | MAY EVENDE CHAMIC BUEDE ADE NO IND | PCOCNIT 7 P | D WYA DENIE | ᅲᅲᇭ | T OB |
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| т т | A D T T | THIRC HUM MEED HO DE DECORDED | | | | |
| ЦΙ | ABIL | ITIES THAT NEED TO BE RECORDED. | | | | |
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SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

2018
Open to Public Inspection

Name of the organization

Employer identification number

| TAX FOUNDATION | | | | 52-170306 | 55 |
|----------------------------------|---------------------|--|--|------------------------------------|-------------------------|
| Part I General Info | rmation on A | ctivities Ou | tside the United States. Comple | ete if the organization answered " | Yes" on |
| Form 990, Part IV | /, line 14b. | | | | |
| | | | ds to substantiate the amount of its gr | | |
| the grantees' eligibility for | or the grants or a | assistance, and | the selection criteria used to award the | e grants or assistance? X | Yes No |
| 2 For grantmakers. Desc | rihe in Part V the | organization's | procedures for monitoring the use of it | e arante and other assistance out | side the |
| United States. | indo in r dir v die | o organization o | procedures for mornioring the doc of its | s grante and other accidence out | Side the |
| | he following Part | : I, line 3 table ca | an be duplicated if additional space is | needed.) | |
| (a) Region | (b) Number of | (c) Number of | (d) Activities conducted in the region | | (f) Total |
| | offices | employees, agents, and independent | (by type) (such as, fundraising, pro- | is a program service, | expenditures for and |
| | in the region | independent | gram services, investments, grants to | | investments |
| | | contractors in the region | recipients located in the region) | of service(s) in the region | in the region |
| | | | | | |
| | | | | | |
| EUROPE (INCLUDING | | | | GRANTS TO RECIPIENT | |
| ICELAND & GREENLAND) | 0 | 0 | PROGRAM SERVICES | LOCATED IN REGION. | 35,439. |
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| | | | | | |
| 3 a Subtotal | 0 | 0 | | | 35,439. |
| b Total from continuation | | | | | |
| sheets to Part I | 0 | 0 | | | 0. |
| c Totals (add lines 3a | 0 | 0 | | | 25 420 |
| and 3b) | 1 0 | ı | | | 35,439. |

832071 10-31-18

Schedule F (Form 990) 2018

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

TAX FOUNDATION 52-1703065 Schedule F (Form 990) 2018 Page 2

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of noncash assistance | (h) Description of noncash assistance | (i) Method of valuation (book, FMV appraisal, other) |
|----------------------------|---|-------------------|--------------------------------|--------------------------|---------------------------------|----------------------------------|---------------------------------------|--|
| | | EUROPE (INCLUDING | | | | | | |
| | | | PREPARATION, AND | | | _ | | |
| | | GREENLAND) | PUBLICATION OF THE | 35,439. | | 0. | | |
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| | | | | | | | | |
| 2 Enter total number of | reginient ergenizatio | | recognized as charities by the | fausiana a sunatur. | | | | |

Page 3 Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed. (h) Method of valuation (book, FMV, appraisal, other) (c) Number of (d) Amount of (e) Manner of (f) Amount of (g) Description of (a) Type of grant or assistance (b) Region recipients cash grant cash disbursement noncash noncash assistance assistance

| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | Yes | X No |
|---|---|-----|------|
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; don't file with Form 990) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471) | Yes | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621) | Yes | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865) | Yes | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; don't file with Form 990) | Yes | X No |

Schedule F (Form 990) 2018

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization

TAX FOUNDATION

Employer identification number 52-1703065

| Part I Fundraising Activities required to complete this pa | Complete if the organization answert. | ered "Y | es" oı | n Form 990, Part IV, | line 17. Form 990-EZ | filers are not | | |
|--|--|--|-----------------------------------|--|----------------------|----------------|--|--|
| Indicate whether the organization rail a X Mail solicitations b X Internet and email solicitation c X Phone solicitations d X In-person solicitations 2 a Did the organization have a written key employees listed in Form 990, F b If "Yes," list the 10 highest paid ind compensated at least \$5,000 by the | e X Solicita s f Solicita g X Specia or oral agreement with any individua Part VII) or entity in connection with p ividuals or entities (fundraisers) purs | ation of ation of I fundra Il (includ | non-g gover ising ding o | overnment grants nment grants events fficers, directors, true undraising services? | stees, or X Yes | | | |
| (i) Name and address of individual or entity (fundraiser) (ii) Activity (iii) Did fundraiser have custody or control of contributions? (iv) Gross receipts from activity (vi) Amount paid to (or retained by) fundraiser listed in col. (i) | | | | | | | | |
| DAVIDSON & CO. DONOR | ASSIST WITH DIRECT MAIL | Yes | No | | | | | |
| ACQUISITION & DEV. | CAMPAIGN & FOUNDATION | | Х | 562,230. | 70,667. | 491,563. | | |
| A.C. FITZGERALD & ASSOCIATES, LLC - 300 N. WASHINGTON ST., | ASSIST WITH FUNDRAISING CAMPAIGNS | | Х | 0. | 53,239. | -53,239. | | |
| | | | | | | | | |
| Total 3 List all states in which the organizati or licensing. AL, AK, AR, CA, CO, CT, DC, ND, OH, OK, OR, PA, RI, SC, | FL,GA,HI,IL,KS,KY, | | | | · | | | |
| | | | | | | | | |
| | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

SEE PART IV FOR CONTINUATIONS

Schedule G (Form 990 or 990-EZ) 2018

| Pa | rt I | Fundraising Events. Complete if the of fundraising event contributions and gr | | | | |
|-----------------|----------------------|---|---|--|---------------------------------------|--|
| | | | (a) Event #1 ANNUAL DINNER (event type) | (b) Event #2 (event type) | (c) Other events NONE (total number) | (d) Total events (add col. (a) through col. (c)) |
| Revenue | 1 | Gross receipts | 868,510. | | | 868,510. |
| Œ | 2 | Less: Contributions | 737,274. | | | 737,274. |
| | 3 | Gross income (line 1 minus line 2) | 131,236. | | | 131,236. |
| | 4 | Cash prizes | | | | |
| Ø | 5 | Noncash prizes | | | | |
| Direct Expenses | 6 | Rent/facility costs | 27,000. | | | 27,000. |
| irect E | 7 Food and beverages | | 120,300. | | | 120,300. |
| | 8 | Entertainment Other direct expenses | 188,790. | | | 188,790. |
| | 10 | Direct expense summary. Add lines 4 through | | | > | 336,090. |
| Pa | | Net income summary. Subtract line 10 from li | | - 000 D-+ IV II 40 | | -204,854. |
| Po | II L I | Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. | answered "Yes" on Form | 1 990, Part IV, line 19, or | reported more than | |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
| Rev | 1 | Gross revenue | | | | |
| ses | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| Direct | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | 6 | Volunteer labor | Yes % No | Yes % No | Yes % No | |
| | 7 | Direct expense summary. Add lines 2 through | n 5 in column (d) | | > | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | |) | |
| а | ls t | ter the state(s) in which the organization conducted conducted in the organization licensed to conduct gaming a No," explain: | ctivities in each of these | states? | | Yes No |
| | | ere any of the organization's gaming licenses re Yes," explain: | · · · · · · · · · · · · · · · · · · · | - | year? | Yes No |
| | | | | | | |

Schedule G (Form 990 or 990-EZ) 2018

| Schedule G (Form 990 or 990-EZ) 2018 TAX FOUNDATION | 52-1703065 Page 3 |
|---|--|
| 11 Does the organization conduct gaming activities with nonmembers? | |
| 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity for | med |
| to administer charitable gaming? | Yes No |
| 13 Indicate the percentage of gaming activity conducted in: | 1 1 |
| a The organization's facility | |
| b An outside facility | |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and | d records: |
| Name | |
| Address | |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue | e? Yes No |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the | ne amount |
| of gaming revenue retained by the third party > \$ | |
| c If "Yes," enter name and address of the third party: | |
| Name | |
| Address ▶ | |
| 16 Gaming manager information: | |
| Name ▶ | |
| | |
| Gaming manager compensation > \$ | |
| | |
| Description of services provided | |
| | |
| | |
| Director/officer Employee Independent contractor | |
| | |
| 17 Mandatory distributions: | |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds to | Yes No |
| retain the state gaming license? b Enter the amount of distributions required under state law to be distributed to other exempt organizations or | |
| organization's own exempt activities during the tax year > \$ | spent in the |
| Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) | and (v); and Part III, lines 9, 9b, 10b, |
| 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | |
| | |
| SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUI | NDRAISERS: |
| | |
| | |
| (I) NAME OF FUNDRAISER: | |
| | |
| DAVIDSON & CO. DONOR ACQUISITION & DEV. STRATEGIES, LLC | |
| (I) ADDRESS OF FUNDRAISER: | |
| | |
| 2127 CALIFORNIA ST., NW, #104, WASHINGTON, DC 20008 | |
| (II) ACTIVITY: ASSIST WITH DIRECT MAIL CAMPAIGN & FOUNDAY | TION GRANT PROPOSAL |
| | |
| /T) NAME OF BUILDING A CONTROL OF STREET | |
| (I) NAME OF FUNDRAISER: A.C. FITZGERALD & ASSOCIATES, LLO | <u>ي</u> |

Schedule G (Form 990 or 990-EZ)

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

TAX FOUNDATION

Employer identification number 52-1703065

| Pa | art I Questions Regarding Compensation | | | |
|------------|--|----|-----|----|
| | | | Yes | No |
| 1 a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | |
| _ | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | ☐ Compensation committee ☐ Written employment contract ☐ Independent compensation consultant ☐ Compensation survey or study | | | |
| | ☐ Independent compensation consultant ☐ Compensation survey or study ☐ Form 990 of other organizations ☐ X Approval by the board or compensation committee | | | |
| | Approval by the board of compensation committee | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| • | organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | х |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | Х |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | Х |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| а | The organization? | 5a | | Х |
| | Any related organization? | 5b | | Х |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | |
| а | The organization? | 6a | | X |
| b | Any related organization? | 6b | | Х |
| _ | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | Х | |
| _ | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | Λ | |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | Х |
| 0 | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | 9 | | |
| | Regulations section 53.4958-6(c)? | ש | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|------------------------------------|-------------|--------------------------|---|---|-----------------------------------|-------------------------|------------------------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Deficition | (6)(1)-(0) | reported as deferred on prior Form 990 |
| (1) SCOTT HODGE | (i) | 281,583. | 0. | 0. | 8,150. | 0. | 289,733. | 0. |
| PRESIDENT AND BOARD SECRETARY | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (2) JOSEPH HENCHMAN | (i) | 179,724. | 15,000. | 0. | 7,420. | 8,100. | 210,244. | 0. |
| EXECUTIVE VICE PRESIDENT | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) MICHAEL VOGLER, VICE PRESIDENT | (i) | 147,775. | 10,000. | 0. | 6,120. | 0. | 163,895. | 0. |
| OF CORPORATE GIVING | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |

Page 2

Schedule J (Form 990) 2018

TAX FOUNDATION 52-1703065

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 3:

Schedule J (Form 990) 2018

THE TAX FOUNDATION PARTICIPATES IN THE ANNUAL THINK TANK COMPENSATION STUDY

WHICH COLLECTS COMPENSATION AND BENEFITS DATA RELEVANT TO THINK TANKS AND

OTHER RESEARCH ORGANIZATIONS IN THE UNITED STATES THAT CONDUCT RESEARCH IN

THE PUBLIC POLICY, FOREIGN POLICY, AND INTERNATIONAL RELATIONS ARENAS. THE

BOARD OF DIRECTORS UTILIZES ITS EXPERIENCE AND EXPERTISE IN CONJUNCTION

WITH THE STUDY RESULTS IN DETERMINING THE APPROPRIATE SALARY LEVEL

ANNUALLY. THE CHAIRPERSON OF THE BOARD OF DIRECTORS COMMUNICATES IN WRITING

THE SALARY APPROVED BY THE BOARD TO THE APPROPRIATE ACCOUNTING PERSONNEL.

PART I, LINE 7:

THE TAX FOUNDATION AWARDED PERFORMANCE BASED BONUSES TO SEVERAL EMPLOYEES,

INCLUDING ALL OF THE HIGHEST COMPENSATED EMPLOYEES LISTED ON FORM 990, PART

VII. THESE BONUSES ARE INCLUDED IN THE AMOUNTS REPORTED ON FORM 990, PART

VII, SECTION A, COLUMN D - REPORTABLE COMPENSATION. THE PRESIDENT DECLINED

A BONUS FOR 2018.

Page 3

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization TAX FOUNDATION Employer identification number 52-1703065

| Pai | t I Types of Property | | | | | | |
|-----------|--|-------------------------------|--|---|---|-----|-----------------|
| | <u>'</u> | (a) Check if applicable | (b) Number of contributions or litems contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of dete noncash contribution | _ | ts |
| 1 | Art - Works of art | | itemio contributed | Tomicoo, ruit viii, iirio 1g | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | Art - Fractional interests | | | | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | | | | | | |
| 6 | Cars and other vehicles | | | | | | |
| 7 | Boats and planes | | | | | | |
| 8 | Intellectual property | | | | | | |
| 9 | Securities - Publicly traded | | | | | | |
| 10 | Securities - Closely held stock | X | 4 | 43,502. | FMV | | |
| 11 | Securities - Partnership, LLC, or | | | | | | |
| | trust interests | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | |
| | Historic structures | | | | | | |
| 14 | Qualified conservation contribution - Other $_{\dots}$ | | | | | | |
| 15 | Real estate - Residential | | | | | | |
| 16 | Real estate - Commercial | | | | | | |
| 17 | Real estate - Other | | | | | | |
| 18 | Collectibles | | | | | | |
| 19 | Food inventory | | | | | | |
| 20 | Drugs and medical supplies | | | | | | |
| 21 | Taxidermy | | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | Scientific specimens | | | | | | |
| 24 | Archeological artifacts | 77 | | 0 200 | T32 6T 7 | | |
| 25 | Other \blacktriangleright (WINE FOR ANNU) | X | 3 | 9,382. | h.W∧ | | |
| 26 | Other () | | | | | | |
| 27 | Other () | | | | | | |
| 28 | Other () | | | | | | |
| 29 | Number of Forms 8283 received by the organic | | | | | | |
| | for which the organization completed Form 82 | 83, Part IV, | Donee Acknowled | gement 29 | | | T |
| 20- | Division the comment of the comment of the comment | | | and a Doubling | ab 00 4ba4 i4 | Yes | No |
| 30a | During the year, did the organization receive b | - | | | • | | |
| | must hold for at least three years from the dat | | | | | 80a | Х |
| h | exempt purposes for the entire holding period If "Yes," describe the arrangement in Part II. | · | | | | oua | |
| | Does the organization have a gift acceptance | nolicy that r | aguiros tha raviow | of any poperandard contribu | utions? | 24 | x |
| 31 32a | Does the organization have a gift acceptance | | | | | 31 | ** |
| 32a | contributions? | | • | , , | | 2a | Х |
| b | If "Yes," describe in Part II. | | | | | | |
| 33 | If the organization didn't report an amount in o | column (c) fo | r a type of propert | y for which column (a) is che | ecked, | | |
| | describe in Part II. | | | | | | |
| 1 1 1 1 1 | For Denominant Dedication Ast Notice and | | | _ | Cobodulo M / | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2018

Schedule M (Form 990) 2018 832142 10-18-18

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

2018
Open to Public Inspection

Name of the organization

TAX FOUNDATION

Employer identification number 52-1703065

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

PRINCIPLED RESEARCH, INSIGHTFUL ANALYSIS, AND ENGAGED EXPERTS HAVE

INFORMED SMARTER TAX POLICY AT THE FEDERAL, STATE, AND GLOBAL LEVELS.

FOR OVER 80 YEARS, OUR GOAL HAS REMAINED THE SAME: TO IMPROVE LIVES

THROUGH TAX POLICIES THAT LEAD TO GREATER ECONOMIC GROWTH AND

OPPORTUNITY.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS: REPORTS WERE DOWNLOADED 433,794 TIMES.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

GLOBAL TAX REFORM PROGRAM WAS LAUNCHED IN 2018 IN ORDER TO PROMOTE

PRO-GROWTH TAX POLICIES THROUGHOUT THE WORLD WITH A PRIMARY FOCUS ON

EUROPE. THE GLOBAL PROGRAM PRODUCES IN-DEPTH STUDIES OF ECONOMIC DATA

AND USES A VARIETY OF MEASURES, SUCH AS THE INTERNATIONAL TAX

COMPETITIVENESS INDEX, TO COMPARE TAX SYSTEMS. THE FOUNDATION'S EXPERTS

HAVE PROVIDED BRIEFINGS IN COUNTRIES THROUGHOUT EUROPE AND ARE RELIED

UPON BY MEDIA, POLICY MAKERS, AND OTHER POLICY GROUPS TO PROVIDE

ANALYSIS OF TAX PROPOSALS THROUGHOUT THE WORLD.

EXPENSES \$ 369,058. INCLUDING GRANTS OF \$ 35,439. REVENUE \$ 0.

LEGAL PROGRAM CULTIVATES, EXPLAINS, AND ADVOCATES FOR TAX LEGAL REFORM.

WE DEVELOP INNOVATIVE PRO-GROWTH IDEAS IN TAX LAW WITH LEADING EXPERTS,

EDUCATE THE LEGAL COMMUNITY AND THE PUBLIC ABOUT ECONOMICS AND TAXPAYER

PROTECTIONS, AND ADVOCATE THAT JUDICIAL AND POLICY DECISIONS ON TAX LAW

PROMOTE SIMPLE, NEUTRAL, TRANSPARENT, AND STABLE TAX POLICIES.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization TAX FOUNDATION Employer identification number 52-1703065

EXPENSES \$ 185,502. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FEDERAL FORM 990 IS REVIEWED BY THE ACCOUNTING PERSONNEL AND THE

PRESIDENT OF THE TAX FOUNDATION BEFORE BEING SIGNED BY THE PRESIDENT. A

COPY OF THE 990 IS PROVIDED TO ALL MEMBERS OF THE BOARD OF DIRECTORS

ELECTRONICALLY PRIOR TO BEING FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

AS A GENERAL POLICY MATTER THE TAX FOUNDATION DOES NOT PERMIT MEMBERS OF
THE BOARD OF DIRECTORS TO ENTER INTO FINANCIAL ARRANGEMENTS, PROVIDE
SERVICES, OR OTHERWISE BE COMPENSATED IN ANY MANNER, INCLUDING ANY COMPANY
WITH WHICH SUCH BOARD MEMBER MAY BE ASSOCIATED. BIANNUALLY, ALL OFFICERS
AND MEMBERS OF THE BOARD OF DIRECTORS MUST REVIEW AND SIGN A CONFLICT OF
INTEREST POLICY STATEMENT. THE MONITORING OF COMPLIANCE IS HANDLED
INFORMALLY AT REGULARLY SCHEDULED BOARD MEETINGS. FOR EMPLOYEES, THE
CONFLICT OF INTEREST POLICY IS CONTAINED WITHIN THEIR EMPLOYEE MANUAL. THEY
SIGN THE MANUAL WHEN THEY ARE HIRED OR WHEN CHANGES ARE MADE TO THE MANUAL
(THERE WERE NO CHANGES IN 2018).

FORM 990, PART VI, SECTION B, LINE 15A:

THE TAX FOUNDATION PARTICIPATES IN THE ANNUAL THINK TANK COMPENSATION STUDY WHICH COLLECTS COMPENSATION AND BENEFITS DATA RELEVANT TO THINK TANKS AND OTHER RESEARCH ORGANIZATIONS IN THE U.S. THAT CONDUCT RESEARCH IN THE PUBLIC POLICY, FOREIGN POLICY, AND INTERNATIONAL RELATIONS ARENAS. THE BOARD OF DIRECTORS UTILIZES ITS EXPERIENCE AND EXPERTISE IN CONJUNCTION WITH THE STUDY TO DETERMINE THE APPROPRIATE SALARY LEVEL FOR THE PRESIDENT AND ALL STAFF MEMBERS.

832212 10-10-18

| TAX FOUNDATION | 52-1703065 |
|---|-------------------|
| | |
| THE ORGANIZATION CURRENTLY HAS NO OTHER PAID OFFICERS OR | STAFF MEMBERS |
| CLASSIFIED AS "KEY EMPLOYEES" AS DEFINED BY THE IRS. | |
| | |
| FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY | OF FORM 990: |
| DC, AL, AK, NV, CA, CO, CT, FL, AR, KS, KY, IL, ME, MD, MA, MI, MN, MS, NH, | NJ,NM,NY,NC,OH,OK |
| OR, RI, SC, TN, VA, WV, WI, PA, ND, UT, HI, GA, WA | |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE ORGANIZATION PROVIDES GOVERNING DOCUMENTS, THE FEDERA | L FORM 990 AND |
| APPLICATION FOR EXEMPTION (FEDERAL FORM 1023) TO INTEREST | ED PARTIES UPON |
| REQUEST. COPIES OF THE AUDITED FINANCIAL STATEMENTS AND F | ORM 990 ARE |
| AVAILABLE ON THE WEBSITE. WE HAVE NOT BEEN ASKED TO AND C | URRENTLY DO NOT |
| HAVE A POLICY OF PROVIDING A COPY OF THE CONFLICT OF INTE | REST POLICY. |
| | |
| FORM 990, PART XII, LINE 2C: | |
| THE ORGANIZATION HAS NOT CHANGED ITS OVERSIGHT PROCESS OF | SELECTION OF |
| AN INDEPENDENT AUDITOR PROCESS DURING THE YEAR. | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

| Form 990-T | E | 1 | OMB No. 1545-0687 | | | | | | |
|--|-----------------|--|-------------------|--|------------------------|---------|----------------|--|--|
| | | (and proxy tax under section 6033(e)) | | | | | | | |
| | For ca | lendar year 2018 or other tax year beginning | | , and ending | | _ | 2018 | | |
| Department of the Treasury Internal Revenue Service | | ▶ Go to www.irs.gov/Form990T for instructions and the latest information. ▶ Do not enter SSN numbers on this form as it may be made public if your organization is a 501(c)(3). | | | | | | | |
| A Check box if address change | d | Name of organization (Check box if name c | (Emp | loyer identification number loyees' trust, see uctions.) | | | | | |
| B Exempt under section | Print | TAX FOUNDATION | 5 | 2-1703065 | | | | | |
| X 501(c)(3) | or | Number, street, and room or suite no. If a P.O. box | E Unre | lated business activity code | | | | | |
| 408(e) 220(e | e) Type | 1325 G STREET, NW, NO. | | | | (366) | instructions.) | | |
| 408A 530(a | a) | City or town, state or province, country, and ZIP o | r foreig | n postal code | | 1 | | | |
| 529(a) | | WASHINGTON, DC 20005 | | • | | 900 | 099 | | |
| C Book value of all assets at end of year | • | F Group exemption number (See instructions.) | ▶ | | | | | | |
| 4,251, | 615. | G Check organization type ► X 501(c) corp | poratio | n 501(c) trust | 401(a) | trust | Other trust | | |
| | - | ation's unrelated trades or businesses. | 1 | Describe | the only (or first) un | related | | | |
| trade or business here | ightharpoons EM | PLOYEE TRANSIT BENEFITS | 5 | . If only one, | complete Parts I-V. | If more | e than one, | | |
| | | ace at the end of the previous sentence, complete Pa | arts I ar | nd II, complete a Schedule | M for each addition | al trad | e or | | |
| business, then comple | | | | | | | | | |
| • | | poration a subsidiary in an affiliated group or a parei | nt-subs | idiary controlled group? | ▶ L | Y | es X No | | |
| | | tifying number of the parent corporation. | | | | 00 | 161 6000 | | |
| | | THE ORGANIZATION | | | one number > 2 | | | | |
| | | de or Business Income | 1 | (A) Income | (B) Expenses | 3 | (C) Net | | |
| 1 a Gross receipts or s | | - Delever | ١ | | | | | | |
| b Less returns and al | | c Balance | 1c | | | | | | |
| | | e A, line 7) | 3 | | | | | | |
| 3 Gross profit. Subtra | | | 4a | | | | | | |
| | | ch Schedule D) Part II, line 17) (attach Form 4797) | 4a 4b | | | | | | |
| | | sts | 4c | | | | | | |
| 5 Income (loss) from | a nartner | ship or an S corporation (attach statement) | 5 | | | | | | |
| 6 Rent income (Sche | | | 6 | | | | | | |
| | , , | me (Schedule E) | 7 | | | | | | |
| | | and rents from a controlled organization (Schedule F) | 8 | | | | | | |
| | • | on 501(c)(7), (9), or (17) organization (Schedule G) | | | | | | | |
| | | ome (Schedule I) | 10 | | | | | | |
| | | e J) | 11 | | | | | | |
| 12 Other income (See | instruction | ns; attach schedule) | 12 | | | | | | |
| 13 Total. Combine lin | es 3 throu | gh 12 | 13 | 0. | | | | | |
| Part II Deduct | ions No | ot Taken Elsewhere (See instructions for | or limit | ations on deductions.) | | | _ | | |
| • | | utions, deductions must be directly connecte | | | · · | | | | |
| 14 Compensation of | officers, di | rectors, and trustees (Schedule K) | | | | 14 | | | |
| | | | | | | 15 | | | |
| | | | | | | 16 | | | |
| 17 Bad debts | | | | | | 17 | _ | | |
| | | ee instructions) | | | | 18 | | | |
| 19 Taxes and licenses | S | | | | | 19 | | | |
| | | e instructions for limitation rules) | | | | 20 | | | |
| | | 562) | | | | 001 | | | |
| | | n Schedule A and elsewhere on return | | | | 22b | | | |
| 23 Depletion | oforrod oo | managetian plane | | | | 23 | | | |
| | | mpensation plans | | | | 25 | | | |
| | | chedule I) | | | | 26 | | | |
| 27 Excess readership | ruete (Co | chedule I) :hedule J) | | | | 27 | | | |
| | | nedule) | | | | 28 | | | |
| | | 14 through 28 | | | | 29 | 0. | | |
| | | ncome before net operating loss deduction. Subtrac | | | | 30 | 0. | | |
| | | loss arising in tax years beginning on or after Janua | | | | 31 | | | |
| | | ncome. Subtract line 31 from line 30 | | | | 32 | 0. | | |

823701 01-09-19 LHA For Paperwork Reduction Act Notice, see instructions.

52-1703065 Page 2

| Part I | Total Unrelated Business Taxable Income | | | |
|--------|---|--------------------------|------------------------|----------------|
| 33 | Total of unrelated business taxable income computed from all unrelated trades or businesses (see instructions) | | 33 | 0. |
| 34 | Amounts paid for disallowed fringes | Γ | 34 2 | 5,449. |
| 35 | Deduction for net operating loss arising in tax years beginning before January 1, 2018 (see instructions) | | 35 | |
| 36 | Total of unrelated business taxable income before specific deduction. Subtract line 35 from the sum of | | | |
| | lines 33 and 34 | | 36 2 | 5,449. |
| 37 | Specific deduction (Generally \$1,000, but see line 37 instructions for exceptions) | | | 1,000. |
| 38 | Unrelated business taxable income. Subtract line 37 from line 36. If line 37 is greater than line 36, | | " | |
| 00 | anter the anceller of nore or line OC | | 38 2 | 4,449. |
| Dart I | V Tax Computation | | 00 2 | 1 1 1 1 1 0 |
| 39 | Organizations Taxable as Corporations. Multiply line 38 by 21% (0.21) | | 39 | 5,134. |
| 40 | Trusts Taxable at Trust Rates. See instructions for tax computation. Income tax on the amount on line 38 from: | | - 55 | 3,1310 |
| 40 | Tax rate schedule or Schedule D (Form 1041) | | 40 | |
| 41 | | | | |
| 41 | Proxy tax. See instructions | | 41 | |
| 42 | Alternative minimum tax (trusts only) | | 42 | |
| 43 | Tax on Noncompliant Facility Income. See instructions | | 43 | E 121 |
| A4 | Total. Add lines 41, 42, and 43 to line 39 or 40, whichever applies | | 44 | 5,134. |
| | Tax and Payments | | | |
| | Foreign tax credit (corporations attach Form 1118; trusts attach Form 1116) 45a | | | |
| D | Other credits (see instructions) 45b | | | |
| C | General business credit. Attach Form 3800 45c | | | |
| | Credit for prior year minimum tax (attach Form 8801 or 8827) | | | |
| | Total credits. Add lines 45a through 45d | | 45e | F 124 |
| 46 | Subtract line 45e from line 44 | | | 5,134. |
| 47 | Other taxes. Check if from: Form 4255 Form 8611 Form 8697 Form 8866 Other (at | · – | 47 | F 124 |
| 48 | Total tax. Add lines 46 and 47 (see instructions) | | | 5,134. |
| 49 | 2018 net 965 tax liability paid from Form 965-A or Form 965-B, Part II, column (k), line 2 | | 49 | 0. |
| | Payments: A 2017 overpayment credited to 2018 50a | | | |
| | 2018 estimated tax payments 50b | | | |
| C | Tax deposited with Form 8868 50c | | | |
| | Foreign organizations: Tax paid or withheld at source (see instructions) 50d | | | |
| | Backup withholding (see instructions) 50e | | | |
| | Credit for small employer health insurance premiums (attach Form 8941) | | | |
| g | Other credits, adjustments, and payments: Form 2439 | | | |
| | Form 4136 Other Total ▶ 50g | | | |
| 51 | Total payments. Add lines 50a through 50g | | 51 | |
| 52 | Estimated tax penalty (see instructions). Check if Form 2220 is attached | | 52 | 216. |
| 53 | Tax due. If line 51 is less than the total of lines 48, 49, and 52, enter amount owed STATEMENT 1 | ▶ [| 53 | 5,350. |
| 54 | Overpayment. If line 51 is larger than the total of lines 48, 49, and 52, enter amount overpaid | ▶ [| 54 | |
| 55 | · | unded 🕨 | 55 | |
| Part \ | Statements Regarding Certain Activities and Other Information (see instruction) | tions) | | |
| 56 | At any time during the 2018 calendar year, did the organization have an interest in or a signature or other authority | 1 | | Yes No |
| | over a financial account (bank, securities, or other) in a foreign country? If "Yes," the organization may have to file | | | |
| | FinCEN Form 114, Report of Foreign Bank and Financial Accounts. If "Yes," enter the name of the foreign country | | | |
| | here > | | | X |
| 57 | During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a fore | ign trust? | | X |
| | If "Yes," see instructions for other forms the organization may have to file. | | | |
| 58 | Enter the amount of tax-exempt interest received or accrued during the tax year > \$ | | | |
| 0: | Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge. | e best of my knowl e. | edge and belief, it is | s true, |
| Sign | | | the IRS discuss thi | is return with |
| Here | PRESIDENT/SECRE | | oreparer shown belo | |
| | Signature of officer Date Title | instr | uctions)? XY | es No |
| | Print/Type preparer's name Preparer's signature Date C | Check if | PTIN | |
| Paid | | elf- employed | | |
| Prepa | rer DAVID JONES | | P01361 | |
| Use C | Indiv Firm's name ► JONES, MARESCA & MCQUADE, P.A. | Firm's EIN 🕨 | 52-185 | 3933 |
| | 10500 LITTLE PATUXENT PARKWAY, SUITE | | | |
| | Firm's address COLIMBIA MD 21044 | Phone no /11 | N-884-N | ランロ |

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| Schedule A - Cost of Goods | Sold. Enter | method of inver | ntory v | valuation ► N/A | | | | | |
|--|----------------------|--|---------|--|----------|--|-------------|--|----|
| 1 Inventory at beginning of year | | | | Inventory at end of yea | | | 6 | | |
| 2 Purchases | | | | Cost of goods sold. Su | | | | | |
| 3 Cost of labor | . 3 | | | from line 5. Enter here | and in F | Part I, | | | |
| 4a Additional section 263A costs | | | | line 2 | | | 7 | | |
| (attach schedule) | . 4a | | 8 | | 263A (v | with respect to | | Yes N | No |
| b Other costs (attach schedule) | . 4b | | | property produced or a | cquirec | l for resale) apply to | | | |
| 5 Total. Add lines 1 through 4b | | | | | | | | | |
| Schedule C - Rent Income (Figure (see instructions) | rom Real | Property an | d Pe | rsonal Property | Leas | ed With Real Prop | perty | ·) | |
| 1. Description of property | | | | | | | | | |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| | 2. Rent receiv | ed or accrued | | | | 2/0\Daduations disastly | | ad with the income in | |
| (a) From personal property (if the perce rent for personal property is more the 10% but not more than 50%) | | of rent for | persona | sonal property (if the percental I property exceeds 50% or if sed on profit or income) | age | 3(a) Deductions directly columns 2(a) and | | | |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| Total | 0. | Total | | | 0. | | | | |
| (c) Total income. Add totals of columns 20 here and on page 1, Part I, line 6, column (| | | | | 0. | (b) Total deductions. Enter here and on page 1, Part I, line 6, column (B) | > | (| 0. |
| Schedule E - Unrelated Debt | :-Financed | I Income (see | instru | ıctions) | | | | | |
| | | | 2 | 2. Gross income from or allocable to debt- | | 3. Deductions directly conn to debt-finance | ed prope | erty | |
| 1. Description of debt-fina | nced property | | | financed property | (a) | Straight line depreciation (attach schedule) | | (b) Other deductions (attach schedule) | |
| (1) | | | | | | | | | |
| (2) | | | | | | | | | |
| (3) | | | | | | | | | |
| (4) | | | | | | | | | |
| Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | of or a debt-fina | adjusted basis allocable to nced property a schedule) | | 3. Column 4 divided by column 5 | | 7. Gross income reportable (column 2 x column 6) | | 8. Allocable deductions blumn 6 x total of column 3(a) and 3(b)) | |
| (1) | | | | % | | | | | |
| (2) | | | | % | | | | | |
| (2) | | | | % | | | | | |
| (4) | | | | % | | | | | |
| _ | | | • | | | nter here and on page 1, Part I, line 7, column (A). | | nter here and on page 1, art I, line 7, column (B). | |
| Totals | | | | • | | 0. | | (| 0. |
| Total dividends-received deductions incl | | | | | | > | 1 | | 0. |

| Scriedule 1 - Interest, 7 | | | | Controlled O | | | | 10 (300 1113 | Struction. | 3) |
|-------------------------------------|---------------------------------------|---------------------------------|-------------|-----------------------------------|-------------|---|---------------------|-------------------|--------------------|---|
| 1. Name of controlled organizat | 9 Fm | | | elated income | <u> </u> | tal of specified | 5 Par | t of column 4 | that is | 6. Deductions directly |
| 1. Name of controlled organizat | identification number | | oss) (see | instructions) | | ments made included in the organization's | | ed in the cont | rolling | connected with income in column 5 |
| | | | | | | | | 9 | | |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| Nonexempt Controlled Organia | zations | | | | | | | | | |
| 7. Taxable Income | 8. Net unrelated incor | | 9. Total o | of specified payr | ments | 10. Part of column the controll | nn 9 tha | t is included | | ductions directly connected |
| | (see instruction | is) | | made | | | income | | With | income in column 10 |
| | | | | | | | | | | |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| | | | | | | Add colur | | | | d columns 6 and 11. |
| | | | | | | Enter here and | on page olumn (/ | | | ere and on page 1, Part I, line 8, column (B). |
| | | | | | | 11110 0, 1 | , minor | | , | |
| Totals | | | | | > | | | 0. | | 0. |
| Schedule G - Investme | | Section 50 |)1(c)(7 | 7), (9), or | (17) Oı | rganizatior |) | | | |
| (see instr | ructions) | | 1 | | | 3. Deductio | 200 | | | 5. Total deductions |
| 1 . Desc | ription of income | | | 2. Amount of | income | directly conne | cted | 4. Set- | asides chedule) | and set-asides |
| (4) | | | | | | (attach sched | ule) | (attacii s | ericadic) | (col. 3 plus col. 4) |
| (1) | | | | | | | | | | |
| (2) (3) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | Enter here and | on nage 1 | | | | | Enter here and on page 1, |
| | | | | Part I, line 9, co | lumn (A). | | | | | Part I, line 9, column (B). |
| Totala | | | | | 0. | | | | | 0. |
| Schedule I - Exploited | | | | Thon Ac | | ina Incom | | | | 0. |
| (see instru | | y ilicollie, v | Other | IIIaii Au | ivei lis | ing income | , | | | |
| | | | | 4. Net incom | ne (loss) | | | | | Τ, |
| 1. Description of | 2. Gross | 3. Expense directly conne | es ected | from unrelated | trade or | 5. Gross inco | me | 6. Exp | enses | 7. Excess exempt expenses (column |
| exploited activity | unrelated business income from | with product of unrelate | | business (co minus colum | n 3). If a | is not unrela | ed | attribut colur | | 6 minus column 5, but not more than |
| | trade or business | business inco | | gain, compute through | | business inco | me | 00141 | 0 | column 4). |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| | Enter here and on | Enter here and | | | | | | | | Enter here and |
| | page 1, Part I, line 10, col. (A). | page 1, Part line 10, col. (| | | | | | | | on page 1, Part II, line 26. |
| Totals | 0. | | 0. | | | | | | | 0. |
| Schedule J - Advertision | ng Income (see | instructions) | | | | | | | | |
| | Periodicals Rep | | Con | solidated | Basis | | | | | |
| | | | | | | | | | | |
| | 2. Gross | | | 4. Advert | ising gain | _ | | | | 7. Excess readership |
| 1. Name of periodical | advertising | 3. Di advertisir | | or (loss) (co col. 3). If a ga | | | | 6. Reade | | costs (column 6 minus column 5, but not more |
| · | income | | | | rough 7. | | | | | than column 4). |
| (1) | | | | | | | | | | |
| (2) | | | | | | | | | | |
| (3) | | | | | | | | | | |
| (4) | | | | | | | | | | |
| | | | | | | | | | | |
| Totals (carry to Part II, line (5)) | ▶ | 0. | 0 | <u>. </u> | | | | | | 0. |
| | | | | | | | | | | Form 990-T (2018) |

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Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns 2 through 7 on a line-by-line basis.)

| 1. Name of periodical | 2. Gross advertising income | 3. Direct advertising costs | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
|-----------------------------|--|--|--|-----------------------|---------------------|---|
| (1) | | | | | | |
| (2) | | | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| Totals from Part I | 0. | 0. | | | | 0. |
| | Enter here and on page 1, Part I, line 11, col. (A). | Enter here and on page 1, Part I, line 11, col. (B). | | | | Enter here and on page 1, Part II, line 27. |
| Totals, Part II (lines 1-5) | 0. | 0. | | | | 0. |

Schedule K - Compensation of Officers, Directors, and Trustees (see instructions)

| 1. Name | 2. Title | 3. Percent of time devoted to business | Compensation attributable to unrelated business |
|---|----------|--|---|
| (1) | | % | |
| (2) | | % | |
| (3) | | % | |
| (4) | | % | |
| Total. Enter here and on page 1, Part II, line 14 | | > | 0. |

| FORM 990-T | INTEREST AND PENALTIES | | | | STA | TEMENT | 1 |
|--|--|------------------------|--------------------------------------|-------|-------|--------|-------------------|
| TAX FROM FORM 990-T, UNDERPAYMENT PENAL LATE PAYMENT INTER LATE PAYMENT PENAL LATE FILING PENALT | TY EST TY | | | | | 1 | 16. 69. 54. |
| TOTAL AMOUNT DUE | | | | | | 6,8 | 28. |
| FORM 990-T | LATE | PAYMENT IN | TEREST | | STA | TEMENT | 2 |
| DESCRIPTION | DATE | AMOUNT | BALANCE | RATE | DAYS | INTERE | ST |
| TAX DUE LATE FILING PENALTY INTEREST RATE CHANGE DATE FILED | 05/15/19 05/15/19 06/30/19 11/15/19 | 5,134. 1,155. 0. | 5,134. 6,289. 6,337. 6,458. | .0600 | 46 | | 48. 21. |
| TOTAL LATE PAYMENT IN | TEREST | | | | | 1 | 69. |
| FORM 990-T | LATE PAYMENT PENALTY | | | | STA | TEMENT | 3 |
| DESCRIPTION | DATE | AMOUNT | BALANCE | MC | ONTHS | PENALT | Y |
| TAX DUE DATE FILED | 05/15/19 11/15/19 | 5,13 | 5,1 5,1 | | 6 | 1 | 54. |
| TOTAL LATE PAYMENT PE | NALTY | | | | - | 1 | 54. |